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<http://www.actionselling.com/sales-training/sales-training-programs/>

SALES PROCEDURE MANUAL -

A guideline for all Sales Representatives to effectively apply selling techniques & tools in order to achieve sales objectives and profitable growth.

<http://training-vanzari.ro/wp-content/uploads/2008/11/CH-Sales-Representative-manual.doc>

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<http://salestraining.directv.com/>

How To Be a Genius: This Is Apple's Secret Employee Training -

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<http://www.salesforcetraining.com/sales-training/sales-training/>

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<http://www.slideshare.net/cemara288/basic-sales-training>

Designing a Training Manual - Wikibooks, open -

Designing the manual . A well designed training manual, that is kept up to date, can become a valuable source of information to the organization.

https://en.wikibooks.org/wiki/Designing_a_Training_Manual

Creating a Sales Manual - Business.com -

Your company sales manual is your sales department's "how-to" guide for achieving success. It tells your sales reps not only what you sell, but also where, why, how

<http://www.business.com/business-intelligence/creating-a-sales-manual/>

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http://www.training.nsw.gov.au/forms_documents/industry_programs/industry_initiatives/gto/manual.doc

Apple s employee training manual - Forbes -

Aug 29, 2012 The leaked Apple training manual tells us more of how Apple provides a consistently good customer experience.

<http://www.forbes.com/sites/carminegallo/2012/08/30/apples-secret-employee-training-manual-reinvents-customer-service-in-seven-ways/>

Students - American Association of Pharmaceutical -

American Association of Pharmaceutical Sales Professionals offers continuing education training, seminars, classes, certification, interview skills

<http://pharmaceuticalsales.org/students.php>

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http://cbesio.cox.smu.edu/mktg3345/Course%20Files/Class_Notes/Sales%20Training.ppt

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<http://www.napsronline.org/page.asp?page=2592>

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